

ePlus, Inc. Q1 FY20 Earnings

Market Info

Reported 8/7/19 Post-Market

8/8/19 opening price change: +8.42%

Ticker: NASDAQ:PLUS

Shares Outstanding: 13.61M

Market Cap: \$973.51M



Income Statement

- Q1 Revenue up 6.95% YoY from \$356.53M to \$381.31M
 - Product Revenue 3.96% from \$322.82M to \$335.60M
 - Services Revenue up 35.76% from \$33.72M to \$45.77M
- Gross Profit up 14.79% YoY from \$80.70M to \$92.64M
 - Gross Profit Margin up 7.33% from 22.64% to 24.29%
- Operating Income up 11.19% YoY from \$20.47M to \$22.76M
- Net Income up 5.99% YoY from \$15.27M to \$16.19M
- Fully diluted Q1 EPS up 7.14% YoY from \$1.12 to \$1.20

Balance Sheet

- Cash \$80.25M
- Debt \$48.65M

ePlus Inc.						
	06/2019	03/2019	12/2018	09/2018	06/2018	03/2018
	-	90 DAYS	92 DAYS	92 DAYS	91 DAYS	90 DAYS
Valuation Ratios	Preliminary/	Final/	Final/	Final/	Final/	Final/
Price / Earnings	NA	19.02	16.98	22.01	22.90	19.67
Price / Book Value	NA	2.84	2.37	3.19	3.40	2.87
Dividend Yield (%)	NA	NA	NA	NA	NA	NA
Enterprise Value / EBITDA	10.90	13.62	10.20	13.90	12.43	9.62
Enterprise Value / Sales	0.70	0.86	0.69	0.92	0.92	0.70

Source: Factset

Report created 8/7/19

With questions or concerns please contact:

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