

Presidio, Inc. Q3 FY19 Results

Market Info

Reported 5/8/19 during market

5/8/19 share movement: (0.40%)

Ticker: NASDAQ: PSDO

of Shares: 82.588M

Market Cap: \$1.230B



Income Statement

- Q3 Sales up 7.93% YoY to \$705.2M
 - Product revenue increased 8.7%
 - Service revenue increased 0.8%
 - Large Enterprise segment increased 23%
 - Government segment increased 23%
 - Mid-market segment increased 3%
- Gross Margin improved 3.98% YoY to 22.22%
- Operating Income increased 10.99% YoY to \$20.2M
- Net Income increased 5-fold YoY to \$5.0M
- Fully diluted Q3 EPS up to \$0.06 from \$0.01 YoY

Balance Sheet

- Cash \$29.0M
- Debt \$757.7M
- Cash from Operating Activities \$106.6M

Wayside Technology Group, Inc.						
	12/2018	09/2018	06/2018	03/2018	12/2017	09/2017
	92 DAYS	92 DAYS	91 DAYS	90 DAYS	92 DAYS	92 DAYS
Valuation Ratios	Final/	Final/	Final/	Final/	Final/	Final/
Price / Earnings	12.74	19.61	22.30	10.95	14.78	10.28
Price / Book Value	1.11	1.46	1.62	1.48	1.92	1.60
Dividend Yield (%)	6.80	5.27	4.84	5.22	4.07	5.01
Enterprise Value / EBIT	7.24	7.42	10.74	6.57	8.81	7.19
Enterprise Value / EBITDA	6.50	6.95	9.78	6.20	8.31	6.80
Enterprise Value / Sales	0.17	0.20	0.17	0.14	0.15	0.13

With questions or concerns please contact:

Tom Martin – Analyst
 Email: tmartin@martinwolf.com
 Phone: 925.215.2749