

Fast Company: America's Supply Problem

Marty Wolf Writes For Entrepreneur Publication

In a recent issue of [Fast Company](#), Marty Wolf remarks that the U.S. doesn't have a jobs problem; it has excess capacity for producing goods and services compared to global demand. How to fix it? Lower taxes would mean more M&A, which would mean less supply, and more jobs.

Marty goes on to write, "The proposal for a one-time corporate tax break enabling U.S. corporations to repatriate their foreign earnings has a greater chance of stimulating private sector job growth. The current tax rate is 35% and that explains why Apple has about \$12 billion parked outside the U.S. right now; Google about \$17 billion; Microsoft about \$29 billion; and Cisco about \$40 billion. The specific proposal is to temporarily lower the tax rate to about 5%."

He adds, "So while elected officials on both sides of the aisle are talking about creating jobs, few are talking about the reality of how long it's going to take. Government stimulus can create short-term jobs right away, but it does little to solve our long-term oversupply problem. Tax relief on U.S. foreign earnings would bring home capital that can be put to work to solve our long-term problem of oversupply, but it will not create jobs overnight."

For the entire piece, go [here](#).

About Martin Wolf

Based in Silicon Valley, Martin Wolf is a leading middle market M&A Advisory focused on companies with services-based business models. Since 1997 our team has completed more than 100 transactions in six countries. We are a five-year member of the Merrill Lynch PS Referral Network, and were selected as ICICI Bank's (India's leading private bank) exclusive strategic partner for acquiring U.S. IT companies. For more information, visit www.martinwolf.com

September 30, 2011

[SPS](#), a leading Unified Communications Provider, announced that [Court Square Partners](#) has made an investment in the company. Martin Wolf advised SPS in this transaction. SPS is a premier unified communication services integrator, ranked 131 on the 2011 VAR 500 list with 2010 sales of \$143 million. Court Square is a \$4B+ New York-based PE Group, with more than 150 lifetime investments.

September 20, 2011

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Quote of the Day

"An expectation unarticulated is disappointment guaranteed."

- Marc Morgenstern



Chris Covington

Meet our chief legal counsel and a Principal at Martin Wolf.

Accel-KKR, a technology-focused private equity investment firm, announced that it had taken a majority stake in [Infinisource](#). Infinisource is a leading benefits administration technology and services company. Martin Wolf advised the seller in this transaction. Please to [click here](#) read more.

March 17, 2011

PC Connection, Inc. (NASDAQ: PCCC) announced that it had acquired Chicago-based Valcom Technology. Valcom Technology delivers infrastructure management and onsite managed services utilizing its proprietary cloud-based IT service management software, WebSPOC™. Martin Wolf advised the seller in this transaction. Please [click here](#) to read more.

