

IT Services & BPO

Announce Date	Target	Target Description	Buyer	Implied Enterprise Value (\$M)	Implied EV/ Revenue	Implied EV/ EBITDA	Transaction Comments
7/29/2021	Openmind Srl	{match score:00} Part of Accenture Plc, Openmind Srl is a company headquartered in Monza, Italy. The firm provides cloud-based platforms services. Ivano Cauli is the current CEO of the firm. Openmind Srl was acquired by Accenture Plc on 29 Jul 21.	Accenture Plc	NA	NA	NA	Accenture Plc acquired Openmind Srl for an undisclosed amount. The acquisition would enhance Accenture Plc's service offerings and capabilities. Following the transaction, approximately 110 employees from Openmind would be joining Accenture. Founded in 2004, Openmind Srl is located in Monza, Italy and operates as boutique commerce agency.
7/29/2021	Quartet Service, Inc.	{match score:15} Quartet Service, Inc. provides information technology and support services. Its services include procurement, server management, desk side, mobile management, phone system management, <b>staff augmentation</b> , big data analysis and project management. The company was founded in 1998 is headquartered in Toronto, Canada.	Fully Managed, Inc.	NA	NA	NA	Fully Managed Inc acquired Quartet Service Inc for an undisclosed amount. The acquisition would allow Fully Managed Inc to strengthen its IT services and expertise. Following the transaction, Rob Bracey, President of Quartet Service Inc, along with the team would join Fully Managed Inc. Quartet Service Inc is located in Toronto, Ontario, Canada and provides information technology services.
7/28/2021	CANCOM Ltd.	{match score:10} Cancom Ltd. provides <b>information technology services</b> . The company is headquartered in Guildford, the United Kingdom.	Telefónica SA	473.0	NA	NA	Telefónica Cybersecurity Tech SL, a subsidiary of Telefónica SA, entered into a definitive agreement to acquire CANCOM UK Ltd from CANCOM SE, for an enterprise value close to GBP340.7 million (US\$473 million) in cash. The acquisition expands Telefónica SA's business offering. CANCOM UK Ltd is located in Guildford, London & South East United Kingdom and provides information technology services. The deal is expected to close by third quarter of this year.
7/28/2021	INSynQ BV	{match score:00} INSynQ BV, part of Serac BV, is a Dutch company located in Eindhoven. The firm provides SAP software services. Peter Oueundag is the current CEO of the firm. On 28 Jul 21 Serac BV acquired INSynQ BV.  The company says this about itself: The new combination has more than 200 employees serving approximately 600 mid-market customers. The 3 ERP solutions that SAP offers (SAP S/4HANA, SAP Business By Design and SAP Business One) are implemented and, if necessary, optimally managed in hosting centers. By means of a partnership with customers, the customer strategy is translated into an IT policy that is realized in a joint responsibility. Additional products and services have been developed for this that fit well with the markets of (potential) customers.	Serac BV	NA	NA	NA	Serac BV, a portfolio company of Mentha Capital BV, acquired Insynq BV for an undisclosed amount. This acquisition will strengthen Serac BV market position in the Sap services. Insynq BV is located in the Netherlands and provides sap services. Insynq BV has approximately 50 employees.
7/27/2021	Mivitec GmbH	{match score:00} Mivitec GmbH, part of WIIT Fin Srl, is a German company located in Munich that provides IT outsourcing services. It was founded in 1996. Stephan Kelch has been the CEO of the firm since 2018. Mivitec GmbH was acquired by myLoc managed IT AG on 27 Jul 21 for \$5.31 million.	WIIT SpA	5.3	1.1x	9.0x	myLoc managed IT AG, a subsidiary of WIIT SpA, acquired Mivitec GmbH for EUR4.5 million (US\$5.3 million) in cash. The acquisition would strengthen the strategic position of WIIT SpA in Germany. Established in 2003, Mivitec GmbH is located in Munich, Bayern, Germany and provides information technology solutions services. The company generated a revenue of EUR4 million (US\$4.7 million) and EBITDA of EUR0.5 million (US\$0.6 million) in 2020.
7/27/2021	Snapbytes Ltd.	{match score:00} Snapbytes Ltd., part of Appfire Technologies LLC, is a British company located in Altrincham. The firm operates as software development and consulting firm. It was founded in 2016 by Tuncay Sentürk, he has been the CEO since the company founding. Appfire Technologies LLC acquired Snapbytes Ltd. on 27 Jul 21.	Appfire Technologies LLC	NA	NA	NA	Appfire Technologies LLC acquired Snapbytes Ltd for an undisclosed amount. The acquisition would enable Appfire Technologies LLC to enhance its capabilities. Following the transaction, Tuncay Sentürk, chief executive officer of Snapbytes Ltd along with app development team and 12 Software engineers would join Appfire Technologies LLC. Founded by Tuncay Sentürk, Snapbytes Ltd is located in Altrincham, Cheshire, United Kingdom and operates as software development and consulting firm.

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7/26/2021	Pulsant Ltd.	{match score: 16} Pulsant (formerly Lumison) operates in the growing managed <b>data center services</b> and cloud computing market. It typically provides <b>managed services</b> where it acts as the outsourced partner responsible for managing clients' IT infrastructure, hosting critical IT hardware in its secure data center physical facilities, providing "cloud" based infrastructure services and offering network <b>managed services</b> , which allow clients to connect securely to the internet and other locations. Pulsant has ten data centers across six locations in the UK, making it one of the largest suppliers of <b>data center services</b> in the UK.	Antin Infrastructure Partners SAS	NA	NA	NA	Antin Infrastructure Partners SAS acquired Pulsant Ltd, a portfolio company of Oak Hill Capital Management LLC and Scottish Equity Partners LLP for an undisclosed amount. The transaction would allow Antin Infrastructure Partners SAS to expand its portfolio of investment services. The acquisition is in line with growth strategy of Pulsant Ltd. Founded in 1995, Pulsant Ltd is located in Maidenhead, Berkshire, United Kingdom and provides managed, hosted data centre and IT infrastructure services.
7/26/2021	Firmex, Inc.	{match score: 00} Firmex is a global provider of virtual data rooms where more deals, diligence, and compliance gets done. As one of the world's most widely used virtual data rooms, Firmex supports complex processes for organizations of all sizes, including diligence, compliance, and litigation. Whenever professionals need to share sensitive documents beyond the firewall, Firmex is their trusted partner. A Firmex subscription provides simple, safe, and stress-free document sharing without hidden costs or complexity. Since 2006, Firmex has helped over 140,000 companies worldwide take control of their confidential documents. For more information, please visit firmex.com.	Datasite Global Corp.	NA	NA	NA	Datasite Global Corp, a portfolio company of Capvest Partners Ltd acquired Firmex Inc from VERTU Capital and BDC Growth for an undisclosed amount. The acquisition would expand Datasite Global Corp's growth strategies. Founded in 2006, Firmex Inc is located in Toronto, Ontario, Canada and develops and provides cloud-based solutions for document sharing.

Software

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7/29/2021	Clarabridge, Inc.	{match score:00} Clarabridge is a Customer Experience Management platform that helps businesses win the hearts and minds of their customers. They use advanced text analytics, enterprise survey, and robust engagement that transforms all forms of customer feedback empowering confident, decisive action across the business. Since its inception, Clarabridge has helped hundreds of the world's leading brands understand and improve their customer experience.	Qualtrics International, Inc.	1,125.0	NA	NA	Qualtrics International Inc entered into a definitive agreement to acquire Clarabridge Inc for US\$1.1 billion in stock. The acquisition would accelerate Qualtrics International Inc's growth and position in the experience management platform industry. Clarabridge Inc is located in Reston, Virginia, United States and provides intelligent customer experience management solutions. Subject to regulatory approvals and other customary closing conditions, the deal is expected to close during Qualtrics International Inc's fourth quarter of fiscal year ending December 31, 2021.
7/28/2021	SalesMaster UK Ltd.	{match score:00} SalesMaster UK Ltd., a subsidiary of ATG Topco Ltd., is a British company located in Bletchley that provides state-of-the-art software solutions. The firm was founded in 2008. Christopher George Stott is the current CEO of the company. SalesMaster UK Ltd. was acquired by ATG Topco Ltd. on 28 Jul 21.	ATG Topco Ltd.	NA	NA	NA	ATG Topco Ltd acquired SalesMaster UK Ltd for an undisclosed amount. The acquisition enhances ATG Topco Ltd's service offerings. Following the transaction, SalesMaster UK Ltd would come under ATG Topco Ltd's GForces brand. Founded in 2009, SalesMaster UK Ltd is located in Bletchley, Milton Keynes, United Kingdom and provides state-of-the-art software solutions.
7/28/2021	Tracker Software Technologies	{match score:00} Part of SKF AB, Tracker Software Technologies is a company headquartered in Blanchardstown, Ireland, that develops global tracker tool. Liam Brennan has been the CEO of the firm since 2015. Tracker Software Technologies was acquired by Employment Conditions Abroad Ltd. on 28 Jul 21.  The company says this about itself. The TST platform is the only SaaS solution on the market solely focussed on business traveller compliance management. Fortune 100 companies rely on the system to manage the compliance actions of their travelling and remote worker employees. Some features of TST's tool: Pre Trip Approval for travel – encompassing Covid, Tax, Immigration, Social Security, Posted Worker and Duty of Care alerting and approval workflows. Schengen Clock: Records time in the Schengen area and alerts travellers and HR teams as relevant	SKF AB	NA	NA	NA	Employment Conditions Abroad Ltd, a subsidiary of SKF AB, acquired a majority stake in Tracker Software Technologies, operates the Global Tracker tool and powers, for an undisclosed amount. The acquisition enhances Tracker Software Technologies expands the business. Following the acquisition Tracker Software Technologies will be controlled by the Employment Conditions Abroad Ltd. Founded by Liam Brennan Tracker Software Technologies is located in Ireland. Operates SaaS solution.
7/27/2021	CORE Se	{match score:00} CORE is a technology think tank that accompanies the management of IT transformations in industries. It develops solutions based on market knowledge, technology expertise, and methodological competence. The company was founded in 2009 and is headquartered in Berlin, Germany.	EPAM Systems, Inc.	NA	NA	NA	EPAM Systems Inc acquired CORE Se for an undisclosed amount. This acquisition would expand EPAM Systems Inc's Western European market presence within the DACH region. Founded in 2009, CORE Se is located in Sandwerder, Berlin, Germany and provides IT transformation services.
7/27/2021	Nimbix, Inc.	{match score:00} Nimbix is an information technology company that provides cloud-based, high-performance computing infrastructure, and applications. It offers hardware accelerated server platforms as a service through the Nimbix Accelerated Compute Cloud Portal and dramatically speeds data processing for Life Sciences, Finance, and Graphics applications. The company was founded in 2010 and headquartered in Richardson, Texas.	ATOSSE	NA	NA	NA	ATOSSE acquired Nimbix Inc for an undisclosed amount. The acquisition would enable ATOSSE's to expand its market offering and reach with a strong proposition in HPC cloud, as well as increasing and accelerating ATOSSE's HPC footprint in North America. Founded in 2010, Nimbix Inc is located in Richardson, Texas, United States and provides cloud computing infrastructure and applications. In a separate but related transaction, ATOSSE also acquired Ideal Product Data Oy and Visual BI Solutions, Inc.
7/27/2021	Ideal Product Data Oy	{match score:00} Ideal Product Data Oy provides product lifecycle management solutions and services. Its solutions include manufacturing operations management, product engineering, digital manufacturing, digital enterprise, process and data management, engineering simulation, and commercial product management. The company was founded in 1992 and is headquartered in Vantaa, Finland.	ATOSSE	NA	NA	NA	ATOSSE acquired Ideal Product Data Oy for an undisclosed amount. The acquisition is in line with the company's growth strategy which will expand its reach in Northern Europe and add approximately 100 experts to the team. Founded in 1992, Ideal Product Data Oy is located in Vantaa, Uusimaa, Finland and provides software and system integration services. In separate but related transactions, ATOSSE acquired Nimbix and Visual BI.

## Software

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7/27/2021	Buehner-Fry, Inc.	<p>{match score:00} Part of Revinate, Inc., Buehner-Fry, Inc. (doing business as NAVIS) is an American company located in Bend, GA. The firm provides booking solutions. Marc Heyneker is currently the CEO of the company. Revinate, Inc. acquired Buehner-Fry, Inc. on 27 Jul 21.</p> <p>The company says this about itself: For hospitality professionals, getting and keeping profitable guests is tougher than ever. NAVIS is the leading Hospitality CRM with proven solutions that helps Reservations, Revenue Management, and Marketing truly operate as one team, and make more money.</p>	Revinate, Inc.	NA	NA	NA	Revinate Inc acquired Buehner-Fry Inc, trading as NAVIS, for an undisclosed amount in cash. The transaction will be financed by Serent Capital Management Co. LLC. Following the acquisition, the combined company will be called Revinate and Mark Heyneker, co-founder and CEO of Revinate Inc, will continue as CEO of the combined company. Furthermore, Serent Capital Management Co. LLC will be the largest shareholder of the combined company. The transaction is expected to enhance the service offerings of Revinate Inc. Buehner-Fry Inc is located in Bend, Oregon and provides hospitality services.
7/27/2021	AdTheorent, Inc.	<p>{match score:00} AdTheorent is a leading provider of predictive digital advertising technology and solutions for brands and agencies. The Company leverages Big Data and its proprietary machine learning technology, as well as cross-environment mapping to predictively connect advertisers with their optimal audiences, at scale. Barometric, AdTheorent's cross-channel attribution SaaS solution, maps disparate user IDs across numerous devices and environments to a single user, allowing brands to accurately track user engagement and path to purchase. For more information, visit: www.adtheorent.com.</p>	MCAP Acquisition Corp.	593.1	NA	NA	MCAP Acquisition Corp entered into a definitive business combination agreement to acquire AdTheorent Inc for US\$567 million in cash, stock and contingent payout with US\$26 million in assumed liabilities, via reverse takeover. Under the terms of agreement, MCAP Acquisition Corp would issue 32,061,600 shares, US\$162 million in cash and US\$95 million in contingent payout to AdTheorent Inc. The acquisition will be funded through MCAP Acquisition Corp's cash in trust and pipe financing. On same day, MCAP Acquisition Corp is rumored to acquire AdTheorent Inc for US\$1 billion for stock. Upon closing of the transaction, the combined company will be named AdTheorent Inc and its expected to remain listed on the NASDAQ Capital Market. The Boards of Directors of both MCAP and AdTheorent have unanimously approved the transaction. AdTheorent Inc is located in New York, United States and provides real-time bidding enabled mobile ad network services. The transaction is subject to approval of MCAP's stockholders and other
7/27/2021	Jacada, Inc.	<p>{match score:00} Software used to automate the manual work done in contact centers -- award winning low code automation platform that brings together robotic process automation, conversational AI and effortless experiences for customers and employees. Our agent assist solutions streamline workflows for contact center agents reducing error rates, handling times and training times. Our intelligent virtual agent solutions boost self-service and customer satisfaction. Using our low code automation platform, citizen developers, without advanced programming skills, are able to rapidly design, build and manage customer journeys that are automated end to end. That means greater business agility and rapid time to value at a lower total cost of ownership for our clients. Jacada operates globally with offices in Atlanta, London, Munich, and Israel.</p>	Uniphore Software Systems Pvt Ltd.	NA	NA	NA	Uniphore Technologies Inc, a subsidiary of Uniphore Software Systems Pvt Ltd, agreed to acquire Jacada Inc for an undisclosed amount. This acquisition is expected to enhance the services offered by Uniphore. Upon completion of the acquisition, the Jacada team, its intellectual property, and products will become part of Uniphore. Jacada Inc is located in Georgia, United States and develops host-centric software applications. The deal is subject to completing customary closing conditions.
7/27/2021	SPIDR Tech, Inc.	<p>{match score:00} SPIDR Tech gives law enforcement agencies the technology they need to provide people with the service they deserve. With SPIDR Tech's community relationship management platform, law enforcement agencies are able to use their own data to automate customer service and marketing functionalities. This results in enormous cost savings and huge improvements in public perception.</p>	#SPILL!	NA	NA	NA	Versatarm Inc, a portfolio company of Banneker Partners, acquired SPIDR Tech Inc for an undisclosed amount. The acquisition enhances the public safety services of Versatarm Inc. SPIDR Tech Inc is located in Manhattan Beach, California, United States and develops software for data-driven policing, designed by police officers.
7/27/2021	Qcue, Inc.	<p>{match score:00} Qcue created the world's first dynamic pricing engine for live entertainment events, forever changing the way sports and entertainment tickets are priced. Twice named one of the 10 Most Innovative Companies in Sports and one of the 50 Most Innovative Companies in the World, Qcue has added millions of dollars in revenue annually for its clients. Qcue's pricing and revenue management solutions are used by sports teams, performing arts organizations, venues, and promoters around the world, spanning three continents and more than dozen of the world's premier sports leagues. Qcue is based in Austin, TX. For more information, please visit www.qcue.com.</p>	Endeavor Group Holdings, Inc.	NA	NA	NA	On Location Events LLC, a subsidiary of Endeavor Group Holdings Inc, acquired Qcue Inc for an undisclosed amount. This acquisition would complement the product offerings of On Location Events LLC. Founded in 2007, Qcue Inc is located in Austin, Texas, United States and offers dynamic pricing engine for live entertainment events.
7/27/2021	Power Factors LLC	<p>{match score:00} Power Factors is to deliver software and services to make renewable energy the world's leading power generation source. Power Factors consolidates multiple operational data sources, asset hierarchies, and metadata frameworks to create a single asset management platform that works with today's large-scale portfolios. With embedded connections to maintenance workflows, Power Factors streamlines the process, reduces costs, and increases the ROI of assets. Implementation and Customer Success Services ensure customers realize value from the platform quickly and for the life of the asset.</p>	Vista Equity Partners Management LLC	NA	NA	NA	Vista Equity Partners Management LLC signed a definitive agreement to acquire Power Factors LLC for an undisclosed amount. Power Factors LLC is located in Costa Mesa, California, United States and develops cloud-based asset performance management solution for wind and solar industries.

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7/26/2021	Medallia, Inc.	{match score:04} Medallia, Inc. engages in the provision of customer experience <b>management software</b> . Its products include surveys, CX profiles, CX journeys, action intelligence, and alerts and reporting. The firm also offers CX professionals, EX professionals, account management, contact centers, location-based operations, and research and insights solutions. It serves industries including automotive, financial services, healthcare, life sciences, nonprofit, retail, and telecommunications and media. The company was founded by Borge Hald and Amy Pressman in 2000 and is headquartered in San Francisco, CA.	Thoma Bravo LLC	5,542.8	11.2x	-70.3x	Thoma Bravo LLC entered into a definitive agreement to acquire Medallia Inc for US\$5.5 billion in cash. Under the terms of the transaction, Thoma Bravo LLC will pay US\$34 per share in cash for every share held in Medallia Inc, which represents a premium of approximately 20% to the closing price on June 10, 2021. Initially on June 11, 2021, according to reports, Medallia Inc was exploring its sale to an undisclosed buyer. The transaction will be funded from Thoma Bravo LLC's debt financing. The transaction enhances Thoma Bravo LLC's portfolio of investment solutions. Following the acquisition, Medallia Inc's common stock will no longer be listed on any stock market and will remain headquartered in San Francisco, United States. Medallia Inc has 40 days go shop period to accept any superior proposal from third parties. The agreement also includes a 40-day go-shop period expiring on September 4, 2021. <del>The target board will have the right to terminate the merger agreement to enter into a superior proposal, subject to the</del>
7/26/2021	Contis Group Ltd.	{match score:00} Award-winning, European-wide Banking-as-a-Service platform. Contis powers reliable payments designed for the new economy. Our mission is simple: to unleash the potential of banks, fintechs, insurers and other future-leaning businesses. We deliver next generation accounts, cards and apps for your customers. Our plug-and-play modular platform provides hassle-free payments solutions to startups and established corporations alike – using our white label app or easy to integrate APIs. Everyone's needs are unique. That's why our end-to-end platform and alternative account technology enables every company to build their own bespoke solution. This might be providing alternative banks with a complete account (with Direct Debit, Faster Payments, debit card etc), umbrella payroll companies with a remittance platform or companies with access to Faster Payments infrastructure. We believe payments solutions should always give customers a frictionless experience. With 99.99% uptime and a	solarisBank AG	NA	NA	NA	solarisBank AG agreed to acquire Contis Group Ltd for an undisclosed amount. Contis Group Ltd is located in Skipton, North Yorkshire, United Kingdom and provides cloud services.
7/26/2021	Digitalembace, Inc.	{match score:00} Digitalembace, Inc. is a private company headquartered in Richmond Hill, ON, Canada, that provides ERP and CRM platform services. The firm was founded by Henry Fong and Enoch Cheung.	MNPLLP	NA	NA	NA	MNPLLP agreed to acquire Digitalembace Inc for an undisclosed amount. The acquisition enhances the services of both the companies. Founded in 1999, Digitalembace Inc is located in Canada and provides erp and crm platform services. It has 19 employees. The deal is expected to be effective by September 01, 2021.
7/26/2021	Cornerstone Capabilities, Inc.	{match score:00} Cornerstone Capabilities provides pricing software to dramatically improve pricing & promotional strategies.	Nielsen Consumer LLC	NA	NA	NA	Nielsen Consumer LLC, doing business as NielsenIQ, acquired Cornerstone Capabilities Inc for an undisclosed amount. The acquisition complements NielsenIQ's strategy in improving its existing product portfolio. Located in Ontario, Canada, Cornerstone Capabilities Inc develops pricing software.
7/26/2021	Breakaway Partners LLC (New York)	{match score:00} Breakaway Partners LLC (New York) is an American private company located in Chappaqua, NY, that operates as a market access software company for the life sciences industry. It was founded by PJ Santoro and Jeffrey J. Stewart. Breakaway Partners LLC (New York) was acquired by Komodo Health, Inc. on 26 Jul 21.  The company says this about itself: Breakaway Partners delivers market access insights to the life sciences industry with impactful business solutions unifying pharmaceutical sales, operations, and marketing data into a seamless platform. Breakaway Partners offers the most up-to-date data intelligence, providing effective targeting, messaging, and timely pull-through initiatives driving sales performance. The company's unrivaled customer service, data accuracy, and accountability ensure that we bring confidence to your business decisions.	Komodo Health, Inc.	NA	NA	NA	Komodo Health Inc acquired Breakaway Partners LLC for an undisclosed amount. The transaction would further expand Komodo Health Inc's software capabilities and healthcare ecosystem. Founded by Jeff Stewart and PJ Santoro, Breakaway Partners LLC is located in Chappaqua, New York, United States and provides market access insights to life sciences industry with impactful business solutions.
7/26/2021	BuyDRM	{match score:00} BuyDRM provides Digital Rights Management and Content Security Services for the entertainment, enterprise and transportation industries. The company was founded by Ron Baker and Christopher Levy in 2001 and is headquartered in Austin, TX.	OVH SAS	NA	NA	NA	OVH SAS acquired BuyDRM Inc for an undisclosed amount. The acquisition is in line with the growth strategy of OVH SAS and also increases its service portfolio. Following the transaction, BuyDRM Inc's employees and executives would continue with the company. Founded in 2001, BuyDRM Inc is located in Austin, Texas, United States and provides software solutions.